

Derby Jobs Live:
with Safe and Secure 18.10.23
10am – 11am



Funded by
UK Government

DERBY JOBS



Agenda

10.05 - 10.15 : Introduction : Chris Bradley Derby City Council,
Employment & Skills

10.15 - 10.35: Steph Dunkley : Training and Recruitment Director: Safe
and Secure

10.35 - 10.50 : Questions

10.50 - 10.55 : How to apply & future feedback : Chris Bradley

11.00 – CLOSE

Introduction: Derby Jobs Team

- We aim to connect you to employers and vacancies
- We aim to help you move into employment through skills support

We have developed the **Derby Jobs Live** events to help us do this and help you hear about opportunities directly from the employer

We also have a **Derby Jobs Weekly** newsletter which promotes all our opportunities. To subscribe go to [Derby City Council/ Jobs and Careers/ Derby Jobs Weekly](#)

Introduction: Derby Jobs Live

What is Derby Jobs Live ?

A virtual event that simplifies your access to employment opportunities

Bringing the Jobs to you

Employers with 30+ vacancies

Find out about the employer & types of jobs available

Learn about the skills and qualifications you need for the jobs

Help with applying for vacancies, simplified application process

Link to previous Derby Jobs Live events ; <https://www.derby.gov.uk/jobs-and-careers/derby-jobs-live/>

Introduction: Derby Jobs Live

Who are Safe and Secure, what are the vacancies?

- Call handlers , based on Pride Park Derby, Safe and Secure offer home insurance for UK residents.
- A National Award-winning Home Insurance Broker
- Vacancies are for Home Insurance Advisers
- Based at Pride Park, Derby
- We advise and sell Home Insurance to Homeowners, Tenants & Landlords.
- With over 30,000 happy customers on our books, we are expanding and looking to recruit more staff!
- Safe & Secure Insurance has been established for over 20 years,
- Professional Home Insurance Adviser required to be able to advise customers on the best Home Insurance policy

Introduction: Derby Jobs Live

“If I had my way, I would write “insure” upon the door of every cottage and upon the blotting book of every public man; Because I am convinced, for sacrifices so small, families and estates can be protected against catastrophes which would otherwise smash them up forever.”

Quote from Winston Churchill

What is the employer looking for?

- Someone with preferably 6-12 months sales experience, although not essential , and can include retail sales experience
- Needs to be self-motivated
- Have an excellent telephone manner
- A team player, enthusiasm and punctual

Introduction: Derby Jobs Live

Terminology and understanding home insurance 'language' is a crucial part of being an excellent adviser in our industry

Conduct

Accidental Damage

Contents

Claims sum

Excess

Damage cover

Premium

Legal

Emergency

Contribution valuables access

All these terminologies will be covered in your training

Introduction: Derby Jobs Live

Our staff have a long history of service you will be joining a knowledgeable team with lots of experience to pass onto you.

Day 1 - Intro to Insurance

Day 2 - Our Vision & People

Day 3- Terminology & Knowledge

Day 4- Using the panel of insurance products

Day 5- Advising

Introduction:

What are the Salaries?

- Basic salary £21,000
- Commission, Bonus OTE £35,000 - £55,00 per annum

What the jobs entails

- 8 hour shifts
- Monday – Friday

What can work for Safe and Secure offer you?

- Great chance to earn with a fantastic bonus structure
- Company events
- Company pension
- Free car parking
- Cycle to work scheme
- No weekend working
- Loyalty Bonus
- Performance bonus

Interested contact stephanie.dunkley@safeandsecure.co.uk

Feedback and How to apply

We will send the “how to apply” information to you via email

We will also email you a copy of the presentation you have seen today.

Good luck with your applications!

Contact us for more information

If you require any further information, please email:

Employmentandskills@derby.gov.uk

Look for our next face to face Derby Jobs Recruitment event 22 November